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LA-Z-BOY RECOGNIZES TOP PERFORMING LA-Z-BOY FURNITURE GALLERIES® STORES

HIGH POINT, N.C., May 18, 2004 – La-Z-Boy, the nation’s leading manufacturer of upholstered furniture, honored its top-performing La-Z-Boy Furniture Galleries® stores at a banquet during the International Home Furnishings Market on Saturday, April 24 in High Point, N.C. The awards honored the top-performing free-standing proprietary stores based on 2003 shipments.

“The La-Z-Boy Furniture Galleries system continues to be one of the fastest growing retail networks in the furniture industry, and each of these stores is crucial to our distribution and overall success,” said Steve Matlock, senior vice president of sales and marketing for La-Z-Boy. “These awards are our way of saying thank you to some of the people that help make our company one of the most successful in the industry.”

La-Z-Boy honored its top ten performing Furniture Galleries stores, top four small market Furniture Galleries stores, the top three Canadian Furniture Galleries stores and the top-performing new Furniture Galleries stores.

Top Ten Performing Furniture Galleries Stores

- La-Z-Boy Furniture Galleries in Glendale, Ariz., operated by Ed Breunig
- La-Z-Boy Furniture Galleries in Annapolis, Md., operated by Roy Couch
- La-Z-Boy Furniture Galleries in Mesa, Ariz., operated by Ed Breunig

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LA-Z-BOY RECOGNIZES FURNITURE GALLERIES – Add One

- La-Z-Boy Furniture Galleries in Fairfax, Va., operated by Roy Couch
- La-Z-Boy Furniture Galleries in Rockville, Md., operated by Roy Couch
- La-Z-Boy Furniture Galleries in Scottsdale, Ariz., operated by Ed Breunig
- La-Z-Boy Furniture Galleries in Waldorf, Md., operated by Roy Couch
- La-Z-Boy Furniture Galleries in Roseville, Calif., operated by Jim and Liz Reego
- La-Z-Boy Furniture Galleries in Ontario, Calif., operated by Art and Kate Salveson
- La-Z-Boy Furniture Galleries in Sterling Heights, Mich., operated by Paul Opfermann

Top-Performing Small Market Furniture Galleries Stores

- La-Z-Boy Furniture Galleries in Reno, Nev., operated by Don and Becky Gruner
- La-Z-Boy Furniture Galleries in Tucson, Ariz., operated by David Findlay
- La-Z-Boy Furniture Galleries in Springfield, Ill., operated by Sande Hilst
- La-Z-Boy Furniture Galleries in Bloomington, Ill., operated by Sande Hilst

Top-Performing Canadian Furniture Galleries Stores

- La-Z-Boy Furniture Galleries in Calgary, Alberta, operated by Cam Davidson
- La-Z-Boy Furniture Galleries in Burlington, Ontario, operated by Tony Reis
- La-Z-Boy Furniture Galleries in Edmonton, Alberta, operated by Mohammed Moussa

Top-Performing New Furniture Galleries Stores

- La-Z-Boy Furniture Galleries in Colorado Springs, Colo., operated by Chris Washko
- La-Z-Boy Furniture Galleries in Columbus, Ga., operated by Bill and Cindy Evans
- La-Z-Boy Furniture Galleries in Ocala, Fla., operated by Arthur White

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LA-Z-BOY RECOGNIZES FURNITURE GALLERIES – Add Two

“To be recognized as a top La-Z-Boy dealer by such a great retail system like La-Z-Boy is a tremendous honor. I attribute much of our success to the innovative and top-quality products offered from the new Todd Oldham by La-Z-Boy collection to the company’s world famous recliner, which continue to keep business exciting,” said Ed Breunig, owner of the top-selling Glendale, Mesa and Scottsdale, Ariz. stores.

La-Z-Boy Furniture Galleries stores are composed of multiple galleries showcasing a unique category of La-Z-Boy® furniture. The stores feature fully accessorized room vignettes in each gallery, including: the Todd Oldham by La-Z-Boy collection, featuring furnishings for the living and family rooms that blend fashion with function, including upholstered pieces, occasional furniture and decorative accessories; a Living Room Gallery with stationary sofas, loveseats and chairs in every style from traditional to contemporary; a Family Room Gallery, showcasing motion sofas and loveseats, sofa beds and reclining chairs; a Leather Gallery, presenting an impressive array of leather textures, styles and colors available from La-Z-Boy; and a Recliner Gallery that displays the full range of world famous La-Z-Boy reclining chairs.

A La-Z-Boy Design Center staffed by design consultants provides customers with inspiration, answers and helpful assistance at each La-Z-Boy showroom. Customers can design their own furniture by rendering any La-Z-Boy product in their choice of hundreds of fabric and leather covers with the La-Z-Boy Screen Test® system included in the design area.

Headquartered in Monroe, Mich., La-Z-Boy is the nation’s largest single manufacturer of upholstered furniture and the world’s leading producer of reclining

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LA-Z-BOY RECOGNIZES FURNITURE GALLERIES – Add Three

chairs. The company manufactures a full line of products for the living room and family room, including the company's world-famous recliners, reclining sofas and love seats, sleep sofas, modular furniture and leather upholstery, as well as stationary sofas, love seats and chairs. It is a division of La-Z-Boy Incorporated, one of the nation's largest manufacturers and marketers of furniture.

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